

simplifying Leadership Training



Wolf Leadership
Development, LLC

Sometimes you just need something simple, efficient and cost effective.

What if you had an easy to read, uncomplicated resource that you could draw from to construct and facilitate your own tailored leadership training & development program?

What if this resource was based on over 30 years of operational experience and endorsed by The Center for Creative Leadership and described as a “Must Not Miss Book” by the American Society for Training and Development?

And what if the resource cost about \$15.00 per person? Would you be interested?

If you said YES, then flip this over for more detail!



Leadership Resource

The resource is ***Leaders are Made Not Born: 40 Simple Skills to Make You the Leader You Want to Be***. It was designed for individual reading and as a tool for trainers and developers.

Each of the 40 skills consists of a brief description of the skill, an example, thought-provoking questions to be asked related to the example and a total of over 200 suggestions for implementing and developing leadership skills.

SKILL 3

Be Action Oriented

"Don't be afraid to take a big step when one is indicated. You can't cross a chasm in two small steps." —David Lloyd George

"I am more afraid of an army of 100 sheep led by a lion than I am of 100 lions led by a sheep." —Talleyrand

Example

When Walt was recruited from another division vice president of a manufacturing company, he started walking the plant floor, asking everyone what they thought. He did the same with his support staff. In a few weeks he had a good idea of what was happening. His next step was to visit each department and how well they were doing.

Why or why not?

Suggestions

1. Take some time to learn about your organization including elements beyond your own division. Get out of your office, visit, and ask questions.
2. Develop a thorough understanding of each department as well as all of those sections.

Questions

1. What do you think of Walt's approach to asking questions. Do you agree? If not, why not?
2. Some might say that Walt was a fool to ask questions. Do you agree? If not, why not?
3. Do you think Walt was being action-oriented or not making any progress?

A ready-made leadership program in one simple package!

The book has already been used to create customized leadership development sessions and workshops. Participants are able to keep it for simple and quick follow-on reference.

An affordable solution to developing a high quality leadership program!

Use this resource to develop your own leadership program. Or, we can help in developing and delivering a package for you.

Questions? Call or email the author, **Dr. Mike Farlow**
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To get a preview and order, go to www.leaders-are-made.com.

Also available at all major on-line book sellers.

